PHASE DESCRIPTION	AREA	MILESTONE DESCRIPTION
	Purpose &	Publish or evaluate Purpose Statement &
	Practical Values	Practical Values for the present and future.
	Processes System	Develop a Conceptual View of the
	View	Organization as a System with Critical
		Processes Defined. Determine weak system
		links & relationships.
	Partner	Evaluate Perceived Partnership level by
		Customers & Suppliers. Determine Gaps.
	People	Evaluate skills and training needed for the
		present. Evaluate levels of Ethical and Moral
		reasoning current decisions & actions reflect
		for the Leadership Team and Managers.
PHASE 1 – Evaluate	Products &	Evaluate current products & services and their
	Services	alignment with the Purpose & Practical Values
		and Stakeholders needs.
Recognize the Need for a	Results: Family of	Evaluate current family of measures for gaps
Learning Organization. Define	Measures	and ensure their alignment with the Purpose
the Supporting Structure		& Practical Values.
Needed for a Learning	Information	Evaluate Information Sources (value,
Organization.	Sources	frequency, impact, timeliness) as an Aid to
		Foresight & define gaps.
	Vision:	Publish or evaluate current Vision as it relates
	Idealized Design	to Purpose, Practical Values, Processes, People
	0	& Products & Services gaps.
	Strategic Planning	Evaluate the planning process, inputs and
	Land O Intermeta	outcomes.
	Lead & Integrate	Evaluate the identification, prioritization, and
	Change	selection of changes and methods used for improvement efforts.
	Motivata 9 Alian	Evaluate Leadership Team and Managers
	Motivate & Align People	Personality Intelligence gaps and their
	reopie	alignment with the Purpose & Practical
		Values.
	Purpose &	Update, communicate and use the Purpose &
	Practical Values	Practical Values routinely and integrated into
	. i dottoui vuidos	the hiring process.
PHASE 2 – Integrate Learning	Processes System	Create the idealized design.
into the Organization	View	Develop & test remedies for weak or missing
		system links for the present and future.
Develop & Test Structure to		Develop or improve the supporting
Support a Learning Organization		improvement subsystem.
	Partner	Develop and test the structure to achieve the
		partners needed to achieve the idealized
		design.

People	Assess individual knowledge & skills, creating formal personnel development plans for present and future needs.
Products & Services	Use stakeholder ideas and research to develop & test new or improve existing products & services to meet the Vision.
Results: Family of Measures	Develop a nested & stratified family of measures graphically (for the organization, locations, departments and individual roles) to predict & interpret the impact of change throughout the organization.
Information Sources	Develop, test and document information sources for the family of measures and strategic planning, including industry leading indicators.
Vision: Idealized Design	Develop, define and communicate the idealized design (results & changes needed) to attain the results for the Vision. Utilize stakeholder feedback to refine.
Strategic Planning	Develop or improve a proactive, integrated strategic planning process which charters, prioritizes and provides resources for running and improving the organization.
Lead & Integrate Change	Leadership Team uses the Model for Improvement, Charters, PDSAs and Implementation Checklist to guide, facilitate, provide resources, ensure documentation and sustain improvement and learning. Results are tracked over time with a formal process designed to share and recognize learning and results (successes & failures).
Motivate & Align People	Prioritized improvement efforts are launched using draft charters from the leadership team. Team members and sponsors are trained and supported during projects. Location, departmental & employee roles are aligned with Purpose, Practical Values, Processes/System, Vision & supporting Family of Measures. Future leaders are identified with succession plans formalized. Formal education and training courses or assignments are developed and tested to meet the present and future needs of the
	Results: Family of Measures Information Sources Vision: Idealized Design Strategic Planning Lead & Integrate Change

	Purpose &	The Purpose & Practical Values guide everyday
	Practical Values	decision making.
	Processes System	The Systems Map is used to Coordinate and
	View	Communicate Strategic Objectives,
		Improvement Efforts, Roles, Relationships and
		the Idealized Design throughout the
		organization.
	Partner	Key Customers & Suppliers are Strategic &
		Alliance partners. Resources are allocated to
		maintain and develop strong partners working
		for the good of the overall system.
	People	Personnel share in their developmental
		growth for the present & future.
		New technology integration is seamless with
PHASE 3 – Implement & Use		personnel.
Structure for the Learning		Contributions to the success of the
Organization		organization is recognized throughout the
		organization.
	Products &	Products and services meet or exceed
The Organization Outperforms	Services	stakeholder expectations.
Competition as they Routinely	Results: Family of	A real time graphic, nested family of measures
Learn, Develop and Influence	Measures	(for the organization, locations, departments
Stakeholders with Leaders at all		and individual role) are used daily/routinely to
Levels, Internally & Externally		predict and study the current condition and
		impact of changes throughout the System
		using analytic statistical signals throughout
		the organization.
	Information	A comprehensive information system exists
	Sources	with timely analysis & synthesis which is used
		daily/routinely for decision making, planning
		and communication.
		These information sources are useful for
		strategic intelligence (assisting foresight and
		vision).
	Vision:	The Idealized Design guides behavior and
	Idealized Design	strategy during development, testing and
		implementation of changes/improvement.
		The Idealized vision is realized.
		A new idealized design is created.
	Strategic Planning	Interactive planning with stakeholders are
	2g	defined, linked within the organization and
		with strategic/alliance partners to implement
		the idealized design.
	Lead & Integrate	The impact of improvements is understood for
	Change	the system and fits practical values.
	Juliange	Improvement is linked to planning and other
		key business activities.
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Appendix A: Milestones for Leading a Learning Organization

PHASE 3 – Implement & Use Structure for the Learning Organization	Lead & Integrate Change (cont'd)	The Improvement subsystem is integrated into the organization and regularly improved. Improvement is completely integrated into all aspects of operating and developing the business.
The Organization Outperforms Competition as they Routinely Learn, Develop and Influence Stakeholders with Leaders at all Levels, Internally & Externally	Motivate & Align People	Employee skills & roles are recognized and valued. The hiring and development processes reflect Purpose, Practical Values & Roles. Managers and employees routinely use all 5 R's to motivate. Leadership is exhibited at all levels of the organization.